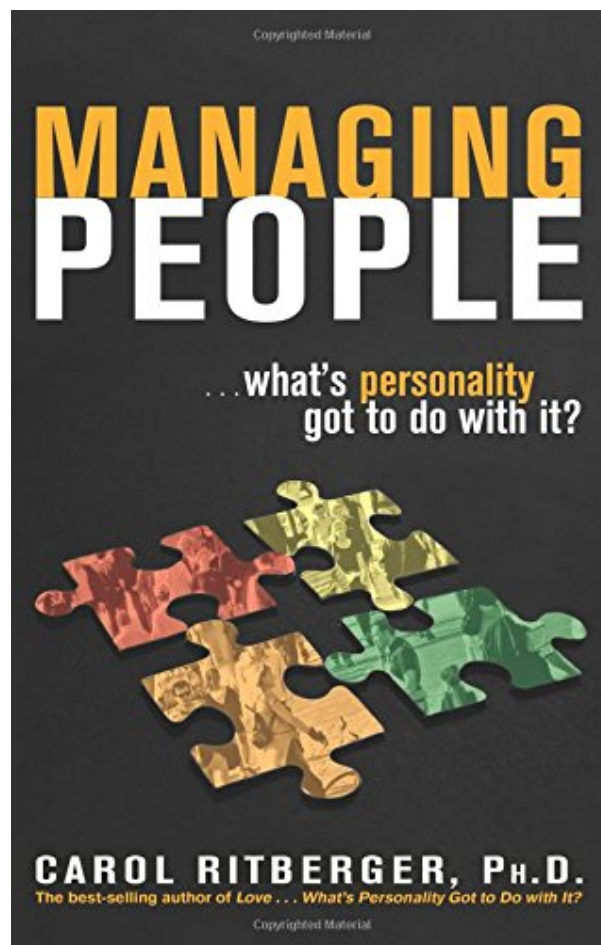


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# MANAGING PEOPLE

... what's **personality**  
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**CAROL RITBERGER, PH.D.**

The best-selling author of *Love . . . What's Personality Got to Do with It?*

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Carol Ritberger, Ph.D., is a medical intuitive and an innovative leader in the field of personality typology. Both of her books have received national recognition for their innovative approach to self-help. Her work has been featured on television, radio, and in numerous national magazines.

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Success in life is significantly, if not totally, dependent upon our ability to manage. We manage on the job, we manage in our governmental and educational institutions, and we manage in our personal lives. Successful managers are those who understand what needs to be accomplished, who communicate with those who are supposed to get it done, and achieve a desired result through their efforts.

While the focus of this book is on management interactions between people based on their personality colors in the working world, the principles and processes it presents are equally applicable in any environment or situation. What you'll learn from reading this book by best-selling author Carol Ritberger will not only help you understand why people consistently and predictably do the things they do, but it will help you understand the challenges and limitations you must deal with based on your own personality traits and characteristics. It will also show you how to utilize the knowledge and understanding of personality differences to manage, influence, and motivate your subordinates, peers, and associates successfully. Overall, it will bring color to your life as a manager.

- Sales Rank: #871570 in Books
- Brand: Ritberger, Carol
- Published on: 2007-04-01
- Original language: English
- Number of items: 1
- Dimensions: 8.42" h x .64" w x 5.54" l, .79 pounds
- Binding: Paperback
- 270 pages

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